A Publication of RMLS\*, The Source for Real Estate Statistics in Your Community

Residential Review: Metro Portland, Oregon

#### August 2015 Reporting Period

#### **August Residential Highlights**

The Portland metro area saw slightly cooler real estate activity in August, but all measures remain strong. Pending sales (3,347) ended 23.8% stronger than the 2,704 offers accepted in August 2014, although 4.2% lower than the 3,494 offers accepted last month in July 2015. The last August there were more pending sales in August for the Portland metro area was in 2005, when there were 3,771 offers accepted for the month.

Closed sales (3,098) fared similarly, 19.8% above the 2,586 closings posted in August 2014 but 10.3% under the 3,452 closings posted in July 2015. New listings, at 3,880, were 8.3% stronger than the 3,581 new listings offered last August but 9.2% lower than the 4,273 new listings posted last month in July 2015.

Inventory rose slightly in August to 1.9 months. Total market time decreased slightly, to 41 days. There are currently a total of 5,837 active residential listings in the Portland metro area.

#### **Year to Date Summary**

Activity has been higher in 2015 than in 2014 across the board. Pending sales (24,784) are up 24.4%, closed sales (22,026) are up 21.8%, and new listings (30,314) are up 8.5% for the year thus far.

#### Average and Median Sale Prices

Prices continue to rise in 2015 compared to 2014. Comparing each year through August, the average sale price rose 6.2% from \$332,600 to \$353,200. In the same comparison, the median sale price rose 7.0% from \$285,000 to \$305,000.

| Inventory in Months* |      |      |      |  |  |  |  |  |  |  |  |
|----------------------|------|------|------|--|--|--|--|--|--|--|--|
|                      | 2013 | 2014 | 2015 |  |  |  |  |  |  |  |  |
| January              | 4.7  | 4.1  | 3.4  |  |  |  |  |  |  |  |  |
| February             | 4.5  | 3.9  | 3.0  |  |  |  |  |  |  |  |  |
| March                | 3.2  | 3.1  | 1.9  |  |  |  |  |  |  |  |  |
| April                | 3.1  | 2.8  | 1.8  |  |  |  |  |  |  |  |  |
| May                  | 2.5  | 2.8  | 1.7  |  |  |  |  |  |  |  |  |
| June                 | 2.9  | 2.8  | 1.6  |  |  |  |  |  |  |  |  |
| July                 | 2.8  | 2.9  | 1.7  |  |  |  |  |  |  |  |  |
| August               | 3.1  | 3.0  | 1.9  |  |  |  |  |  |  |  |  |
| September            | 3.7  | 3.1  |      |  |  |  |  |  |  |  |  |
| October              | 3.4  | 2.8  |      |  |  |  |  |  |  |  |  |
| November             | 3.7  | 3.2  |      |  |  |  |  |  |  |  |  |
| December             | 3.2  | 2.3  |      |  |  |  |  |  |  |  |  |

\*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +6.4% (\$347,300 v. \$326,300) Median Sale Price % Change: +7.1% (\$300,000 v. \$280,000)

For further explanation of this measure, see the second footnote on page 2.

| Re       | rtland Metro<br>sidential<br>ghlights | New<br>Listings | Pending<br>Sales | Closed<br>Sales | Average<br>Sale Price | Median<br>Sale Price | Total<br>Market<br>Time |
|----------|---------------------------------------|-----------------|------------------|-----------------|-----------------------|----------------------|-------------------------|
|          | August                                | 3,880           | 3,347            | 3,098           | 364,600               | 316,500              | 41                      |
| 2015     | July                                  | 4,273           | 3,494            | 3,452           | 369,100               | 318,000              | 45                      |
|          | Year-to-date                          | 30,314          | 24,784           | 22,026          | 353,200               | 305,000              | 57                      |
| 2014     | August                                | 3,581           | 2,704            | 2,586           | 340,000               | 295,900              | 63                      |
| 20       | Year-to-date                          | 27,946          | 19,918           | 18,083          | 332,600               | 285,000              | 72                      |
| <u>o</u> | August                                | 8.3%            | 23.8%            | 19.8%           | 7.2%                  | 7.0%                 | -34.4%                  |
| Change   | Prev Mo 2015                          | -9.2%           | -4.2%            | -10.3%          | -1.2%                 | -0.5%                | -8.9%                   |
|          | Year-to-date                          | 8.5%            | 24.4%            | 21.8%           | 6.2%                  | 7.0%                 | -21.3%                  |

## **AREA REPORT • 8/2015**

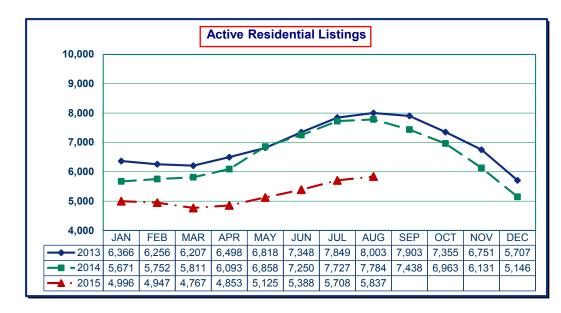
### Portland Metropolitan Area, Oregon

|                 |                            | RESIDENTIAL      |                  |                           |                  |   |                  |                    |                                |                    |                    |   |              |                    | CO                | VIMERCIAL                            |                 | LAND               | MULTIFAMILY     |                    |                 |                    |
|-----------------|----------------------------|------------------|------------------|---------------------------|------------------|---|------------------|--------------------|--------------------------------|--------------------|--------------------|---|--------------|--------------------|-------------------|--------------------------------------|-----------------|--------------------|-----------------|--------------------|-----------------|--------------------|
|                 |                            | Current Month    |                  |                           |                  |   |                  |                    |                                | Year-To-Date       |                    |   |              |                    |                   |                                      | Year-To-Date    |                    | Year-To-Date    |                    | Year-To-Date    |                    |
|                 |                            | Active Listings  | New Listings     | Expired.Canceled Listings | Pending Sales    | Pending Sales 2015 v. 2014 <sup>1</sup> | Closed Sales     | Average Sale Price | Total Market Time <sup>3</sup> | New Listings       | Pending Sales      | Pending Sales 2015 v. 2014 <sup>1</sup> | Closed Sales | Average Sale Price | Wedian Sale Price | Avg. Sale Price %Change <sup>2</sup> | Closed Sales    | Average Sale Price | Closed Sales    | Average Sale Price | Closed Sales    | Average Sale Price |
| 141             | N Portland                 | 167              | 163              | 15                        | 142              | 19.3%                                   | 120              | 341,800            | 29                             | 1,215              | 1,049              | 12.7%                                   | 955          | 334,400            | 318,000           | 12.7%                                | 9               | 487,800            | 21              | 246,400            | 21              | 419,500            |
| 142             | NE Portland                | 348              | 336              | 58                        | 265              | -7.0%                                   | 260              | 395,900            | 24                             | 2,545              | 2,166              | 15.5%                                   | 2,020        | 378,100            | 330,000           | 7.9%                                 | 22              | 553,900            | 25              | 234,400            | 63              | 461,100            |
| 143             | SE Portland                | 496              | 439              | 78                        | 400              | 23.1%                                   | 367              | 321,500            | 25                             | 3,388              | 2,876              | 21.1%                                   | 2,544        | 325,600            | 280,000           | 8.9%                                 | 20              | 604,200            | 57              | 238,800            | 134             | 455,600            |
| 4               | Gresham/<br>Troutdale      | 443              | 268              | 50                        | 236              | 28.3%                                   | 189              | 270,200            | 53                             | 2,031              | 1,663              | 33.8%                                   | 1,432        | 257,200            | 243,700           | 6.0%                                 | 9               | 866,600            | 32              | 190,800            | 34              | 278,300            |
| 145             | Milwaukie/<br>Clackamas    | 558              | 351              | 70                        | 265              | 7.7%                                    | 253              | 352,100            | 41                             | 2,607              | 2,003              | 23.6%                                   | 1,757        | 336,400            | 312,100           | 9.5%                                 | 10              | 463,500            | 97              | 141,000            | 16              | 296,500            |
| 146             | Oregon City/<br>Canby      | 403              | 212              | 33                        | 170              | 3.0%                                    | 169              | 330,600            | 40                             | 1,622              | 1,295              | 17.3%                                   | 1,133        | 318,300            | 290,000           | 7.4%                                 | 12              | 437,200            | 81              | 262,100            | 12              | 237,700            |
| 147             | Lake Oswego/<br>West Linn  | 454              | 228              | 80                        | 181              | 22.3%                                   | 181              | 574,800            | 59                             | 1,879              | 1,349              | 23.5%                                   | 1,205        | 535,800            | 465,000           | 4.8%                                 | 1               | 333,000            | 42              | 501,900            | 8               | 2,894,500          |
| 148             | WPortland                  | 584              | 356              | 94                        | 313              | 13.4%                                   | 335              | 517,600            | 48                             | 3,264              | 2,568              | 20.3%                                   | 2,374        | 495,700            | 424,900           | 5.6%                                 | 16              | 445,000            | 58              | 261,200            | 26              | 676,900            |
| 149             | NW Wash Co.                | 224              | 186              | 28                        | 179              | 73.8%                                   | 115              | 454,600            | 34                             | 1,346              | 1,118              | 12.5%                                   | 954          | 445,300            | 420,000           | 6.4%                                 | 2               | 475,000            | 37              | 326,900            | 2               | 318,100            |
| 150             | Beaverton/<br>Aloha        | 391              | 370              | <u>51</u>                 | <u>361</u>       | 44.4%                                   | <b>289</b>       | 309,600            | <u>25</u>                      | <mark>2,969</mark> | 2,598              | 41.7%                                   | 2,294        | 297,700            | 278,000           | <mark>7.5%</mark>                    | 8               | 367,400            | <u>12</u>       | 273,400            | <u>23</u>       | 350,100            |
| 15              | Tigard/<br>Wilsonville     | 512              | 341              | <u>58</u>                 | 268              | 21.3%                                   | <b>262</b>       | 377,600            | <u>36</u>                      | 2,620              | <mark>2,161</mark> | 24.9%                                   | 1,944        | 362,500            | 340,000           | 9.7%                                 | 3               | 625,000            | <b>25</b>       | 652,100            | <u>11</u>       | 373,800            |
| 152             | Hillsboro/<br>Forest Grove | 371              | <u>301</u>       | <u>55</u>                 | <b>263</b>       | <mark>45.3%</mark>                      | <u>257</u>       | 303,400            | 30                             | <mark>2,175</mark> | 1,844              | 33.8%                                   | 1,591        | 289,800            | 265,000           | <mark>7.5%</mark>                    | 11              | 426,400            | 46              | 221,300            | 32              | 258,700            |
| <u>統</u>        | Mt. Hood                   | 104              | 30               | 10                        | 31               | 47.6%                                   | 21               | 191,400            | 94                             | 226                | 132                | -1.5%                                   | 113          | 228,000            | 216,500           | -7.0%                                | -               | -                  | 20              | 94,300             | -               | -                  |
| <del>1</del> 85 | Columbia Co.               | 283              | 104              | 29                        | 76               | 33.3%                                   | 96               | 216,700            | 98                             | 812                | 654                | 33.5%                                   | 585          | 224,700            | 224,000           | 6.7%                                 | 10              | 266,500            | 61              | 99,100             | 7               | 192,000            |
| 156             | Yamhill Co.                | <mark>499</mark> | <mark>195</mark> | <mark>41</mark>           | <mark>197</mark> | 60.2%                                   | <mark>184</mark> | 276,000            | <mark>88</mark>                | <mark>1,615</mark> | <mark>1,308</mark> | 33.3%                                   | 1,125        | 263,000            | 236,500           | <mark>4.5%</mark>                    | <mark>15</mark> | 319,100            | <mark>65</mark> | 164,500            | <mark>37</mark> | 264,400            |

<sup>&</sup>lt;sup>1</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares August 2015 with August 2014. The Year-To-Date section compares 2015 year-to-date statistics through August with 2014 year-to-date statistics through August.

<sup>&</sup>lt;sup>2</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (9/1/14-8/31/15) with 12 months before (9/1/13-8/31/14).

<sup>&</sup>lt;sup>3</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



#### ACTIVE RESIDENTIAL LISTINGS

#### PORTLAND, OR

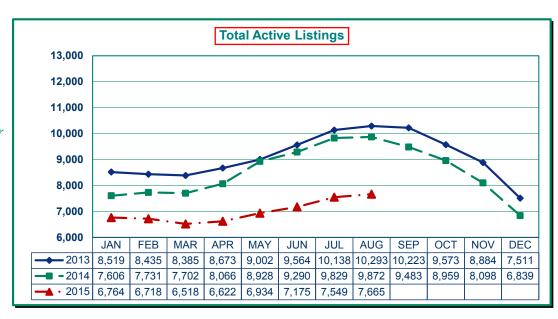
This graph shows the active residential listings over the past three calendar years in the greater Portland,

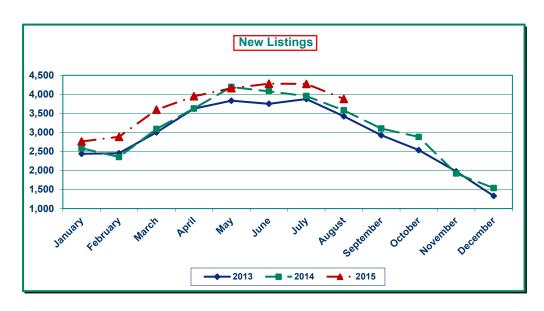
Oregon metropolitan area.

# TOTAL ACTIVE LISTINGS

PORTLAND, OR

This graph shows the total active listings over the past three calendar years in the greater Portland, Oregon metropolitan area.

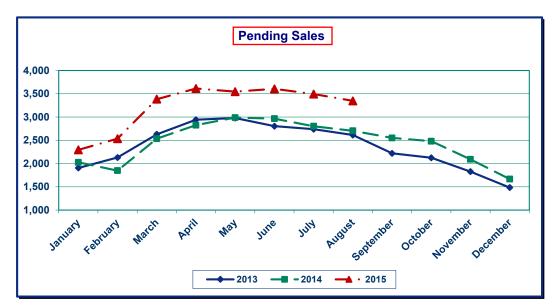




#### **NEW LISTINGS**

#### PORTLAND, OR

This graph shows the new residential listings over the past three calendar years in the greater Portland, Oregon metropolitan area.



#### **PENDING LISTINGS**

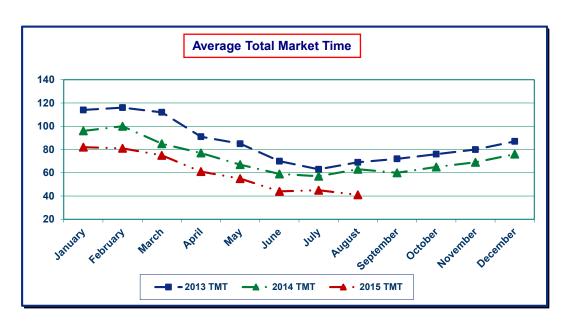
#### PORTLAND, OR

This graph represents
monthly accepted offers
in the Portland, Oregon
metropolitan area over
the past three calendar
years.

## PORTLAND, OR

This graph shows the closed sales over the past five calendar years in the greater Portland, Oregon metropolitan area.





#### **DAYS ON MARKET**

#### PORTLAND, OR

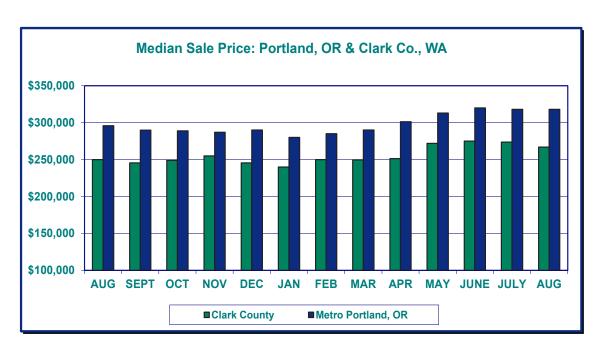
This graph shows the average market time for sales in the Portland,

Oregon metropolitan area over the past three calendar years.



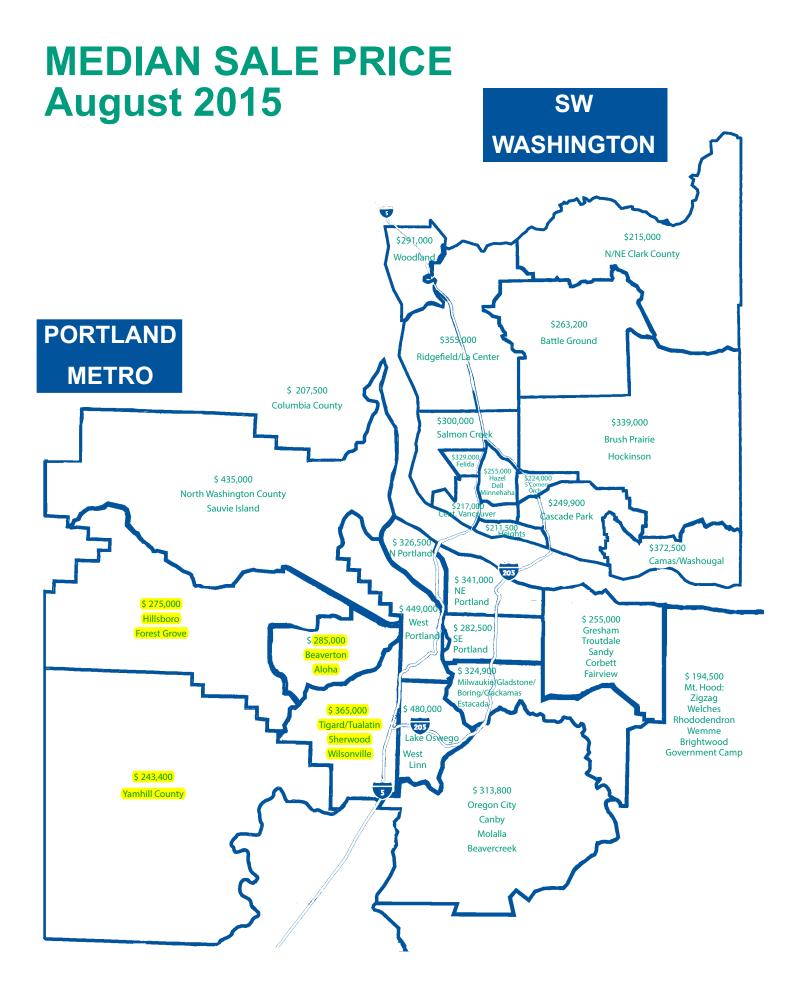
This graph represents the average and median sale price for all homes sold in the Portland, Oregon metropolitan area.





# PRICE PORTLAND, OR

This graph shows the median sale price over the past 12 months in the greater Portland, Oregon, metropolitan area and Clark County.





## ACTIVE & CLOSED CONDOS

PORTLAND, OR

This graph shows the number of active and closed condos in the Portland, Oregon, metropolitan area.

Contact RMLS<sup>TM</sup>
8338 NE Alderwood Rd
Suite 230
Portland, OR 97220
(503) 236-7657
communications@rmls.com

The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion Counties, Union County, and Wallowa County.

RMLS<sup>™</sup> was formed by area Boards and Associations of REALTORS<sup>®</sup> in 1991.

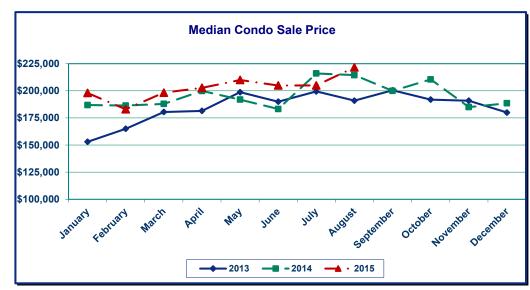
E-mail subscriptions are available for \$45 per year by contacting RMLS™. Reproduction of any portion of this copyrighted material is prohibited without prior approval of RMLS™.



# MEDIAN SALE PRICE CONDOS

PORTLAND, OR

This graph represents the median sale price for all condos sold in the last three calendar years in the Portland, Oregon metropolitan area.





Randy Hunzeker, Chairman of the Board Kurt von Wasmuth, President/CEO Heather Andrews, Editor